

## SERVICE RATES

<b>Standard Weekday –</b> (Installation*, Installation Supervision, and Service Work)	<b>8am – 5pm (M-F)</b> <b>\$120.00 per hour – Executive</b> <b>\$100.00 per hour – Engineer</b> <b>\$85.00 per hour – Technician</b>
<b>Nonstandard Weekday -</b>	<b>More than 8 hrs up to 12 hrs (M-F)</b> <b>\$140.00 per hour – Executive</b> <b>\$115.00 per hour – Engineer</b> <b>\$100.00 per hour – Technician</b>
<b>Holiday -</b>	<b>\$225.00 per hour</b>
<b>Standby and/or Layover -</b>	<b>\$450.00 per hour</b>
<b>Design &amp; Layout -</b>	<b>\$120.00 per hour</b>
<b>Engineering -</b>	<b>\$150.00 per hour</b>
<b>Consulting -</b>	<b>\$200.00 per hour</b>

## TRAVEL RATES

<b>Travel -</b>	<b>Airfare, car rental, taxi, bus, train, gas, tolls, parking and all taxes</b>
<b>Vehicle Transportation -</b>	<b>\$0.70 per mile</b>
<b>Lodging -</b>	<b>Billed at cost</b>
<b>Meals -</b>	<b>\$55.00 per person per day</b>
<b>Terms -</b>	<b>Invoices Due Upon Receipt</b>

\*Installations are billed on Time and Materials. CMC may make reasonable estimates of installation costs to customer, but no formal quote shall be issued.

**Installation:**

Installation shall consist of CMC representatives arriving at Buyer's facility to install, test, and de-bug a new CMC product. CMC representative may physically perform the actions of: placing CMC equipment, modifying CMC equipment (if necessary), operating CMC equipment controls, manipulating built-in CMC equipment adjustments, etc.

**Installation Supervision:**

Installation Supervision shall consist of CMC representatives arriving at Buyer's facility to oversee and direct the installation of a new CMC product. CMC representatives will perform minimal or no physical operations but will instead direct and advise Buyer's agents in the necessary process of installing the equipment.

**Service Work:**

Service Work will consist of a CMC representative arriving at Buyer's facility to perform non-warranty maintenance, repairs, or adjustments to a CMC product.

**Buyer's Responsibilities:**

It is understood and agreed that the Buyer's (owner's) responsibilities during Installation and Service Work include:

- Utility connections readied prior to Installation or Service Work.
- All tools and rigging equipment are at site for exclusive use on these projects.
- Free and easy access for all CMC representatives to work site.
- All necessary permits and authority for work.
- At least one (1) full time helper approved by the seller.
- Products and materials for startup and testing.

**Authorization of Services**

*Please sign and return with PO for Services*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Company: \_\_\_\_\_